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The "Pine Tree" News

VOLUME 1

(For current Prices see inside pages)

NUMBER 16

Hardiness Of Different Common Alfalfas

Alfalfa seed is produced in many different sections. No one strain is necessarily the best suited for every state where Alfalfa is sown. In the final analysis, local tests are the safest guide to the selection of the most suitable strain for sowing. In general, however, the extensive tests that have been carried on for years by the Department of Agriculture, together with State and local experiments, have shown that the various geographical strains of Common Alfalfa may be grouped as to hardiness, roughly as follows:

Hardest - 1. Montana, 2. North Dakota, 3. Black Hills district

Next Hardest - 1. Intermountain (high altitude Idaho and Utah)
2. Kansas.

Less Hardy - Arizona and other States.

In this connection, it should be stated that bringing seed from Arizona, for example, and growing it in Montana would not in one season change it to Montana Alfalfa. As a matter of fact this is seldom, if ever, done; nevertheless precautions are taken with "Pine Tree" Alfalfa to secure seed only from established and fully acclimated fields.

It seems to make little or no difference in hardiness, according to tests, whether Alfalfa seed is produced on irrigated or dry land. Climate is the most important factor.

He -- What would you like to do, kid?

She -- Eat and dance.

He -- Oh yes, every flapper gets the Hoof and Mouth Disease nowadays.

Any darn fool can push a cork under water but it takes a blamed good man to hold it there steady.

Send The Books Out NOW

All copies of the new books, "The Harvest In The Bag", ordered up to January 1, have been imprinted and sent out, with envelopes, ready to address and mail. The sooner you get them out and into the hands of the farmers whose business you want, the more good they will do you. The farmer has more time to read, think and plan now than he will have later on. Put the books to work. Get them ready and mail them now.

A New One And A Good One

One of the "Pine Tree" gang called last week on a dealer who had tripled his Nod-o-gen sales over the previous year, and reported the following conversation.

P. T. Man: "That certainly was a nice Nod-o-gen business you did last year. Wish you would tell me how you managed to build it up so quick".

Dealer: "Well, I figured there was a pretty nice profit in this Nod-o-gen, and besides it would pay me to push anything that helps my customers raise better crops from my seed. I knew it could be sold easy enough if I could get the boys to talk it up, so I called in old John, my warehouse man, and told him I'd give him a dime for every bottle he sold. You should have seen old John go after those farmers after that; he didn't let a one get away. He was making a dollar a day extra right along during the planting season. Old John says it sure does pay him to inoculate".

Try this scheme with your force and watch Nod-o-gen sales jump.

Incidentally, here is a good talking point for them to use: Nod-o-gen is one inoculation on which neither buyer nor seller need take any chances. You can see it is good before you use it. So long as the gelatine has not turned black and moldy, vigorous inoculation is assured. Don't buy inoculation on blind faith; buy Nod-o-gen and be sure.

Experiments In Hogging Down Crops

Hogging down the three crops in a rotation of corn, rye and clover has proved economical and profitable as practiced on the Madison County, Ohio, Experiment Farm.

In the spring suckling pigs are turned into the clover and in addition to this pasture receive a small amount of supplementary feeds. Later they are turned into the ripening rye, which, with the young clover seeded in it and the clover pasture and a small amount of tankage, furnishes ample feed for thrifty growth until the corn is ready to hog off. The shotes weigh 100 to 125 pounds when turned into the corn field, and on the corn and clover are soon ready for market.

This year the total growth per acre on clover was 870 pounds, on rye and clover 358 pounds, and on corn and clover 606 pounds, or 1,834 pounds for three acres in the rotation. The cost of supplementary feed per acre while on clover alone was \$32.52; on rye, \$2.65; and on corn, \$2.06, or a total of \$37.23 for the 1,834 pounds of growth.

Among the advantages of this system, according to C. W. Montgomery of the Experiment Station, are a succession of feeds on ground free from disease and parasite infestation and the small amount of labor involved and its distribution throughout the season. The soil fertility is maintained by the manure and crop roughage left on the land.

Other experiments have shown that where it seems necessary to grow rye in the rotation greater gains may be obtained by harvesting the rye and using it as a ground feed for the pigs on pasture.

"How to Compile a Mailing List" is the title of a helpful little booklet recently gotten out by the American Multigraph Sales Co., Cleveland, Ohio. They state they will be glad to send a copy free to any "Pine Tree" dealer who will write them for it.

The Albert Dickinson Company

TIMOTHY

Unchanged - Firm

	Per Bu.	Per 100 lbs.
Archer	3.31	7.35
Bison	3.42	7.60
Colonial	3.49	7.75
Square Deal	3.53	7.85
PINE TREE	3.65	8.10
TIMOTHY and ALSIKE mixed.		
Containing about 15% Alsike	3.76	8.35
Containing about 20% Alsike	4.21	9.35



We give no warranty, express or implied, as to description, quality, productiveness or any other matters or any seeds we send out and we will not be in any way responsible for crop. If the purchaser does not accept the goods on these terms, he must notify us at once and we will give disposition.

THE ALBERT DICKINSON CO.

PRICE LIST

of

Jan. 14, 1926

Quotations are Today's Values
Chicago Subject to Market
Changes.

Terms Net Cash. Cartage Free.
Seeds Invoiced per 100 Lbs.
Bushel Prices Are for
Guidance.
Bags not returnable

CLOVERS

ALFALFA

RED CLOVER

MEDIUM NATIVE GROWN

	Per Bu.	Per 100 lbs.
Queen	\$18.10	\$30.00
Ace	18.60	31.00
PINE TREE	19.20	32.00

MAMMOTH NATIVE GROWN

\$1.00 per 100 lbs. above Native Medium

MEDIUM Imported

Queen	\$14.55	\$24.25
Ace	15.15	25.25
PINE TREE	15.75	26.25

ALSIKE CLOVER

Queen	\$14.40	\$24.00
Ace	15.00	25.00
PINE TREE	15.60	26.00

WHITE SWEET CLOVER

	Per Bu.	Per 100 lbs.
Ace	\$5.10	\$8.50
PINE TREE	5.40	9.00

GRUNDY COUNTY

PINE TREE	5.70	9.50
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YELLOW SWEET CLOVER

PINE TREE	6.00	10.00
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Our Sweet Clover is scarified to quicken and improve germination.

WHITE CLOVER

Prime	\$18.00	\$30.00
Strictly Prime	21.00	35.00
Choice	24.00	40.00
CRIMSON CLOVER	4.50	7.50

KANSAS ALFALFA

	Per Bu.	Per 100 lbs.
Ace	\$10.65	\$17.75
PINE TREE	11.25	18.75

HARDY N. W. ALFALFA

Ace	\$10.65	\$17.75
PINE TREE	11.25	18.75

IDAHO ALFALFA

Ace	\$11.85	\$19.75
PINE TREE	12.45	20.75

DAKOTA ALFALFA

Ace	\$13.50	\$22.50
PINE TREE	14.10	23.50

MONTANA ALFALFA

PINE TREE	\$14.40	\$24.00
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Certified and Sealed under State Supervision

CANADIAN VARIEGATED

Ace	\$13.50	\$22.50
PINE TREE	14.10	23.50

GENUINE GRIMM ALFALFA

	Per Bu.	Per 100 lbs.
PINE TREE Northern Grown	\$23.40	\$39.00
PINE TREE Idaho Grown	\$23.40	\$39.00
Intermountain Growers' Affidavit		
PINE TREE Idaho Grown	\$24.60	\$41.00
Field Inspected, Certified and Sealed by State Authorities		
PINE TREE Montana Grown	\$25.20	\$42.00

Certified By Growers and Sealed by State Authorities

COSSACK ALFALFA

PINE TREE	\$24.60	\$41.00
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Our old warehouse at 16th & Clark Sts, that we moved out of when we came into our present plant, burned Wed. Jan. 13.

About 5 years ago we finished taking out all of the cleaning machinery and since then the building had been rented for general storage, mostly to furniture firms. We had no seed in the building.

We do not handle Italian Clover or Italian Alfalfa

P. O. Address.....

New York
Binghamton
Pittsburgh
Boston
Minneapolis
Buffalo
Baltimore

BRANCH OFFICES:

Postal Address: Lock Drawer 788

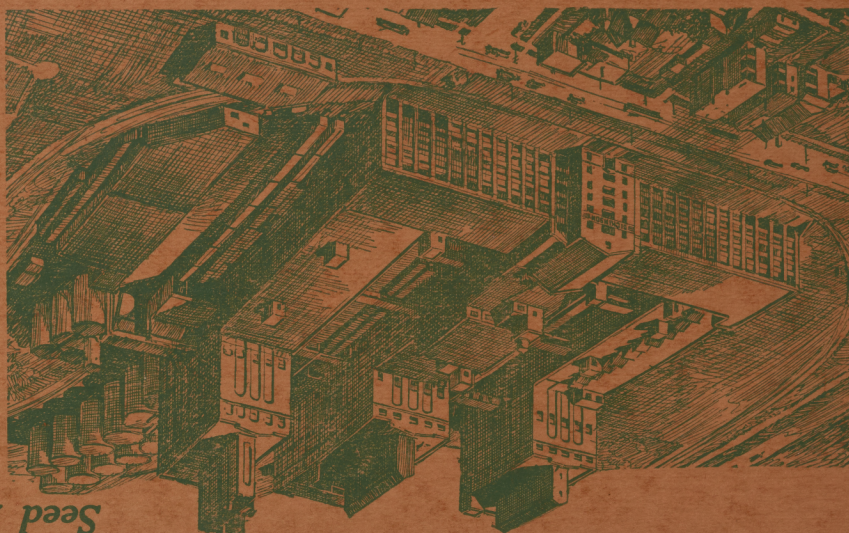
Long Distance Telephone: Lafayette 3000

35th St. at California Ave.

General Offices, Warehouses and Refineries

CHICAGO

The Albert Dickinson Company
Seed Merchants and Seed Refiners



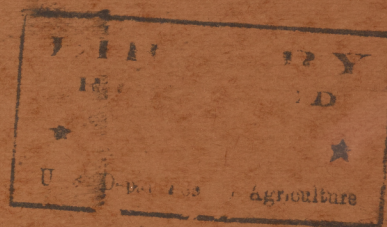
PRICE LIST from

62.23
Return Postage Guaranteed

The Albert Dickinson Co.

Seed Merchants

CHICAGO, U. S. A.
Jan 14, 1926



First Class Mail

Market Quotations

POST CARD

The Albert Dickinson Co.,

35th Street at California Avenue

Chicago, U. S. A.

Cut out postal on dotted line.